Union of Students in Ireland

Annual Report and Financial Statements For the Year Ended 30th June 2018

Year Ended 30th June 2018

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Year Ended 30th June 2018

USI OFFICER BOARD

2018 / 2019 2017 / 2018

PresidentPresidentSíona CahillMike Kerrigan

Deputy President & Vice President for Affairs & Quality Assurance Deputy President & Vice President for Equality & Citizenship

Oisin Hassan Síona Cahill

Vice President for Equality & Citizenship Vice President for Academic Affairs

Aisling Cusack & Quality Assurance

Oisin Hassan

Vice President for Welfare Vice President for Welfare

Damien McClean Niamh Murtagh

Vice President for Campaigns Vice President for Campaigns

Michelle Byrne Amy Kelly

Vice President for the Border, Vice President for the Border,

Midlands & Western Region& Western RegionBarry ClohessyJimmy McGovern

Vice President for the Dublin Region Vice President for the Dublin Region

Colm O'Halloran Aisling Cusack

Vice President for the Southern Region Vice President for the Southern

Lorna Fitzpatrick Region

Michelle Byrne

Leasuachtarán na Gaeilge

Leasuachtarán na Gaeilge

Aoife Deasy Laoighseach Ní Choistealbha

Vice President for Postgraduate Affairs

Andrew Forde

NUS-USI President * NUS-USI President * Olivia Potter-Hughes Olivia Potter-Hughes

^{*} The NUS-USI President sits on USI Officer Board in an ex-officio capacity.

Year Ended 30th June 2018

OTHER UNION INFORMATION

Accountants Williams & Co.

Chartered Certified Accountant Certified Public Accountants

Pembroke Hall

38 / 39 Fitzwilliam Square

Dublin 2

Solicitors Hammond Good

Solicitors & Notaries Public

HG Legal Chambers Thomas Davis Street

Mallow County Cork P51 PAF5

Bankers Bank of Ireland

College Green Dublin 2

Ceann Áras Ceann Áras na Mac Léinn

14 Mount Street Upper

Dublin 2

Year Ended 30th June 2018

FINANCE COMMITTEE REPORT; STATEMENT OF RESPONSIBILITIES AND DECLARATION ON UNAUDITED FINANCIAL STATEMENTS

General responsibilities

The President and Finance Committee are responsible for preparing the Annual Report and the Financial Statements in accordance with applicable law and Generally Accepted Accounting Practice in Ireland, including the accounting standards issued by the Accounting Standards Board.

The President and Finance Committee is required to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Union and of the profit or loss of the Union for that period.

In preparing these financial statements, the President and Finance Committee are required to:

- Select suitable accounting policies and apply them consistently.
- Make judgements and estimates that are reasonable and prudent.
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Union will continue in operation.

The President and Finance Committee are also responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of the Union. They are also responsible for safeguarding the assets of the Union and hence for taking reasonable steps to ensure the prevention and detection of fraud and other irregularities.

The President and Finance Committee are responsible for the maintenance and integrity of the operating and financial information included on the Union's website. Legislation in Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Year Ended 30th June 2018

Declaration of the President and Finance Committee on unaudited financial statements

In relation to the financial statements as set out on pages 9 to 18:

- (a) the President and Finance Committee approve these financial statements and confirm that they are responsible for them, including selecting the appropriate accounting policies, applying them consistently and making, on a reasonable and prudent basis, the judgements underlying them. They have been prepared on the going concern basis on the grounds that the Union will continue in business.
- (b) the President and Finance Committee confirm that, to the best of their knowledge and belief, the accounting records reflect all the transactions of the company for the period ending 30th June 2018.

Year Ended 30th June 2018

Report of the Chairperson

USI always seeks to deliver to its members at the highest possible level. It is the responsibility of Officer Board and National Council to do that with the resources available to them. Finance Committee is charged with overseeing the National Union's finances and ensuring that Officer Board and National Council operate within agreed budget parameters.

Finance Committee can only manage what the organisation has. It does not consider or opine on the desirability or outcome of campaigns or congress motions. Therefore, congress should be mindful of what it is trying to achieve with the Union's finances. Whilst we welcome the significant increase in grant income and the activity arising from it, we need to remember that the Union's core funding comes from affiliation fees which have been at the same rate for fifteen years.

This year (year ending 30th June 2018) we are pleased to present a surplus in our Income and Expenditure account. However, the Union still suffers from cash flow instability at different times of the year, largely due to circumstances in some member organisations of delayed payment of affiliation fees and event participation costs. We encourage all Member Organisations to meet their commitments in a timely manner.

In conclusion, the committee welcomes the relative financial stability presented in these financial statements, with the caveat that the Union is developing a dependency on grant income for specific projects. Such grant income cannot be depended on beyond its specific timeline and can falsely raise expectations of the Union's capabilities. The membership needs to be clear about what level of return it can expect from the financial contribution it males to the National Union.

On behalf of Finance Committee;

CHRIS NEWELL
CHAIR OF FINANCE COMMITTEE

SÍONA CAHILL PRESIDENT, 2018 / 19

Date: 29th March 2019.

Year Ended 30th June 2018

ACCOUNTANTS' REPORT

Accountants' Report to the Union of Students' in Ireland on the unaudited financial statements for the year ended 30th June 2018

In accordance with your instructions we have prepared, without audit, the financial statements and notes to same for the year ended 30th June 2018 set out on pages 9 to 18. These financial statements are prepared from your books and records and from the

information and explanations supplied to us.

This report is made to you, in accordance with the terms of our engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to you that we have done so, state those matters that we have agreed to state to you in this report and for no other purpose. To the fullest extent permitted by law, we do no accept or assume responsibility to anyone other than the

Executive of the Union and Finance Committee for our work or for this report.

We have carried out this engagement in accordance with current accounting best practice and have complied with the relevant rules of professional conduct governing the work of

accountants.

As described in the Finance Committee Report; Statement of Responsibilities and Declaration on Unaudited Financial Statements, you have approved the financial statements and notes for the year ended 30th June 2018 and have acknowledged your responsibility for them and for providing all information and explanations necessary for

their compilation.

We have not verified the accuracy or completeness of the accounting records or the information and explanations you have given us and we do not, therefore, express any

opinion on the financial statements contained herewith.

Williams & Co.

Date: 29th March 2019.

OPERATING INCOME Affiliation Fees Receivable 786,060 746,260 Campaign Income 11,365 - Training & Conference Income 58,564 52,905 Congress Income 72,500 67,280 Congress Sponsorship - - Sponsorship & Other Funding 69,767 38,694 European Students' Convention - 8,065 Project Income: Homes Project Funding 78,178 68,960 Project Income: Mental Health Project Funding 58,881 - Project Income: NStEP Project Funding 50,000 42,000 Project Income: SAVES2 Project Funding 70,194 17,549 Other Grants Receivable - 5,723 Miscellaneous Income - 5,723	Income & Expenditure Account	30-Jun-18 EUR	30-Jun-17 EUR
Campaign Income 11,365 - Training & Conference Income 58,564 52,905 Congress Income 72,500 67,280 Congress Sponsorship - - Sponsorship & Other Funding 69,767 38,694 European Students' Convention - 8,065 Project Income: Homes Project Funding 78,178 68,960 Project Income: Mental Health Project Funding 58,881 - Project Income: NStEP Project Funding 50,000 42,000 Project Income: SAVES2 Project Funding 70,194 17,549 Other Grants Receivable - 25,525	OPERATING INCOME		
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Congress Income 72,500 67,280 Congress Sponsorship - - Sponsorship & Other Funding 69,767 38,694 European Students' Convention - 8,065 Project Income: Homes Project Funding 78,178 68,960 Project Income: Mental Health Project Funding 58,881 - Project Income: NStEP Project Funding 50,000 42,000 Project Income: SAVES2 Project Funding 70,194 17,549 Other Grants Receivable - 25,525	. •		-
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European Students' Convention - 8,065 Project Income: Homes Project Funding 78,178 68,960 Project Income: Mental Health Project Funding 58,881 - Project Income: NStEP Project Funding 50,000 42,000 Project Income: SAVES2 Project Funding 70,194 17,549 Other Grants Receivable - 25,525	· · · · · · · · · · · · · · · · · · ·	-	-
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Project Income: Mental Health Project Funding 58,881 - Project Income: NStEP Project Funding 50,000 42,000 Project Income: SAVES2 Project Funding 70,194 17,549 Other Grants Receivable - 25,525		-	
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Project Income: SAVES2 Project Funding 70,194 17,549 Other Grants Receivable - 25,525			-
Other Grants Receivable - 25,525			
,	· · · · · · · · · · · · · · · · · · ·	70,194	
Miscellaneous income - 5,723		-	
	Miscellaneous income	<u>-</u>	5,723
Total Income 1,255,508 1,072,960	Total Income	1,255,508	1,072,960
<u>EXPENDITURE</u>	<u>EXPENDITURE</u>		
Head Office Expenses 142,497 123,530	Head Office Expenses	142.497	123.530
Wages, Salaries & Employment Costs 391,490 360,073	·		
Officer, Staff and Committee Expenses 84,591 60,119			
Campaigns Expenses 92,127 44,230	· · · · · · · · · · · · · · · · · · ·	•	
Congress Costs 93,972 89,324	. • .		
National Council 12,459 6,956			
Training & Conference Expenses 106,640 73,844	Training & Conference Expenses	106,640	73,844
Project Expenditure: Homes 40,658 10,585	Project Expenditure: Homes	40,658	10,585
Project Expenditure: Mental Health 56,625 6,750	Project Expenditure: Mental Health	56,625	6,750
Project Expenditure: NStEP 62,748 10,393	Project Expenditure: NStEP	62,748	10,393
Project Expenditure: SAVES2 46,110 4,666	Project Expenditure: SAVES2	46,110	4,666
Other Events & Publications - 67,771	Other Events & Publications	-	67,771
Professional Fees 33,534 36,441	Professional Fees	33,534	36,441
European Students' Union Fees & Costs 38,593 34,887	European Students' Union Fees & Costs	38,593	34,887
NUS-USI Trilateral Costs 8,247 9,783	NUS-USI Trilateral Costs	8,247	9,783
Memberships & Subscriptions 2,492 1,280	Memberships & Subscriptions	2,492	1,280

Total Expenditure	1,212,782	940,632
Excess Income over Expenditure	42,726	132,328
Income Tax	-	-
Strategic Cash Flow Provision	-	-
Excess Income at Year End	42,726	132,328

Balance Sheet	As On 30-Jun-18 EUR	As On 30-Jun-17 EUR
FIXED ASSETS		
Computer Equipment @ Cost Depreciation on Computer Equipment Fixtures & Fittings @ Cost Depreciation on Fixtures & Fittings	76,383 (76,383) 5,556 (5,556)	76,383 (76,383) 5,556 (5,556)
CURRENT ASSETS	<u> </u>	-
Lease Deposit Paid	7,000	7,000
Accounts Receivable: Affiliation Fees	31,595	82,237
Accounts Receivable: Congress Income	5,535	-
Accounts Receivable: SUT & SUT+	3,150	-
Accounts Receivable: Pink Training	6,075	-
Accounts Receivable: European Students' Convention	1,065	-
Accounts Receivable: Student Summit	1,575	-
Accounts Receivable: Training	88	-
Accounts Receivable: Sponsorship	1,475	-
Grants Receivable	-	37,500
Provision for Doubtful Debts	(10,853)	-
USIMS Limited	1,912	1,892
BOI Current Account	88,740	218,813
	137,357	347,442

Year Ended 30th June 2018

LIABILITIES DUE WITHIN ONE YEAR

Accounts Payable Accruals Credit Card Account PAYE / PRSI Control Account Wages & Salaries Control Account Expenses Control Account Deferred Income	34,322 2,001 3,833 2,557 8,890 3,352	67,103 4,248 2,442 6,941 6,397 3,618 130,154
	54,955	220,902
NET CURRENT ASSETS	82,402	126,539
LIABILITIES DUE AFTER ONE YEAR		
Term Loan Account	-	-
- -	-	-
NET ASSETS	82,402	126,539
FINANCED BY:		
Income & Expenditure Account b/fwd. Current Year Excess Expenditure over Income	39,676 42,726	(5,788) 132,327
	82,402	126,539

Year Ended 30th June 2018

Continued...

In accordance with the terms of the engagement, we approve the financial statements set out on pages 9 to 18 and the notes to those financial statements set out on pages 14 to 18.

We acknowledge our responsibility for the financial statements and for providing Williams & Co., with all explanations and information necessary for their completion.

SÍONA CAHILL PRESIDENT, 2018 / 19

MIKE KERRIGAN PRESIDENT, 2017 / 18

Date: 28th March 2019.

Year Ended 30th June 2018

NOTES TO THE FINANCIAL STATEMENTS

1. Accounting Policies

The results for the year have been determined and the Balance Sheet has been compiled in accordance with the following significant accounting policies:

- (i). The accounts are prepared on the going concern basis and using the historical cost convention.
- (ii). Fixed assets are shown at cost less depreciation.
- (iii). Depreciation is charged on the straight-line basis at the following rates:

Computer Equipment 33.33% Fixtures & Fittings 15% Office Equipment 15% Leased Office Equipment 15%

- (iv). Currency: the financial statements are stated in Euro.
- (v). Under the Accruals Concept method of preparation, Member Organisations' affiliation fees are credited to the Statement of Income & Expenditure in the year in which they are due. Under the Cash Received method of preparation, they are credited to the Statement of Income & Expenditure in the year in which they are received by the Union.
- (vi). Member Organisations' affiliation fees are charged at the following rates in respect of students for which that member is funded:

Full-time students: €5 per student Part-time students: €2.50 per student

Member Organisations are invoiced for their affiliation fees near the beginning if each academic year and are constitutionally required to pay those fees by particular deadlines in the accounting year. The Union's accounting year is concurrent with the academic year and Officer Board's term of office.

(vii). Where fixed assets have been financed by lease agreements which do not give rights approximate to ownership ('operating leases'), they are treated as if they are an Income & Expenditure item and are, therefore, debited to the Statement of Income & Expenditure in the year in which they are paid.

Year Ended 30th June 2018

2. Fixed Asset Schedule

	Fixtures & Fittings	Office Equipment	Leased Office Equipment	Computer Equipment	Total	
Cost of Asset	S					
At 1 July	5,556	-	-	76,383	81,939	
Additions	-	-	-	-	-	
Disposals	-	-	-	-	-	
At 30 June	5,556	-	-	76,383	81,939	
Accumulated	Depreciation					
At 1 July	5,556	-	-	76,383	81,939	
Current year	-	-	-	-	-	
On Disposals	-	-	-	-	-	
At 30 June	5,556	-	-	76,383	81,939	
Net Book Values						
30 June 2017	-	-	-	-	-	
30 June 2018	-	-	-	-	-	

3.	Debtors	&	Prepayments
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		2018 €	2017 €
	Lease Deposit Paid	7,000	7,000
	Accounts Receivable: Affiliation Fees	31,595	82,237
	Accounts Receivable: Congress Income	5,595	-
	Accounts Receivable: SUT & SUT+	3,150	-
	Accounts Receivable: Pink Training	6,075	-
	Accounts Receivable: European Students' Convention	1,065	-
	Accounts Receivable: Student Summit	1,575	-
	Accounts Receivable: Training	88	-
	Accounts Receivable: Sponsorship	1,475	-
	Grants Receivable	-	37,500
	Provision for Doubtful Debts	(10,853)	-
	Prepayments	-	-
	USIMS Limited	1,912	1,852
		48,617	128,629
4.	Creditors & Accruals	2018 €	
	Trade Creditors & Payables	32,846	67,103
	Accruals	2,001	4,248
	Credit Card	3,833	2,442
	PAYE / PRSI / USC	2,557	6,941
	Wages & Salaries Control Account	8,890	6,397
	Expenses Control Account	3,352	3,618
	Deferred Income	-	130,154
		53,479	220,902

Year Ended 30th June 2018

5. Employees

The employees of USI comprise the elected national officers and permanent staff of the Union. The national officers are the members of USI's Officer Board. Officer Board is the executive that runs the business of the Union on a day-to-day basis. Those elected national officers serve a one-year term of office from 1st July, in the year of election, to the following 30th June. This term of office is concurrent with the Union's accounting year.

Numbers of Employees

The number of employees at Year End is as follows:

	2018	2017
National Officers	10	7
Full-time Project Staff	4	2
Full-time Support Staff	2	2
Part-time Support Staff	0	0
	16	11
Payroll Costs		
v	2018	2017
Wages, Salaries & Employment Costs	391,490	360,073
	391,490	360,073

Year Ended 30th June 2018

7. Review of Surpluses or Deficits

Finance Committee has reviewed the deficit for the 2017 / 2018 financial year and satisfied itself that the organisation is in reasonable financial order going into the subsequent financial year.

Furthermore, Finance Committee continues to work with Member Organisations to recoup outstanding affiliation fees and other balances.

We approve these financial statements and confirm that we are responsible for them, including the selection of accounting policies and making the judgements underlying them. We confirm also that we have made available all relevant records and information necessary for their compilation.

8. Approval of Financial Statements

Date of approval by Finance Committee: 29th March 2019.